

MD ANALYSIS

CA 5 March Analysis

GAT Constitutional Area 5 Leader: TAE-SUP LEE

July 2017 to March 2018 (9 months) Results

CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
New Clubs	211	282	279	312	207
Charter Members	7105	9730	9615	10684	7640
New Members	22176	25684	25268	26705	34448
Drops	19384	19887	23557	22176	31200
Net Growth	12070	17327	13440	17232	13358

March (Only Results)

CA 5	Mar-15	Mar-16	Mar-17	Mar-18
New Clubs	22	29	68	26
Charter Members	799	995	2176	942
New Members	2348	2158	2263	4039
Drops	849	895	1092	1831
Net Growth	2443	2406	3475	3325

Statement for 3rd Quarter Results(previous 3 years)

CA 5	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
New Clubs	92	104	163
Charter Members	3132	3560	5225
New Members	6813	6952	7266
Drops	3199	4506	4430
Net Growth	7262	6471	8661

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
300	Rep Of China	New Clubs	47	47	18	28	27
		Charter Members	1730	1490	764	999	1079
		New Members	6602	6629	7024	6338	8941
		Drops	3998	5039	5356	5011	4760
		Net Growth	4831	3661	3113	2962	5902
Total	Pei-Jen Chen	New Clubs	47	47	18	28	27
		Charter Members	1730	1490	764	999	1079
		New Members	6602	6629	7024	6338	8941
		Drops	3998	5039	5356	5011	4760
		Net Growth	4831	3661	3113	2962	5902

March (Only) Results

MD	GMT Area	CA 5	Mar-15	Mar-16	Mar-17	Mar-18
300	Rep Of China	New Clubs	1	1	2	1
		Charter Members	50	39	63	42
		New Members	319	467	286	1131
		Drops	27	47	61	24
		Net Growth	380	486	303	1185
Total	Pei-Jen Chen	New Clubs	1	1	2	1
		Charter Members	50	39	63	42
		New Members	319	467	286	1131
		Drops	27	47	61	24
		Net Growth	380	486	303	1185

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
300	Rep Of China	New Clubs	6	8	5
		Charter Members	214	256	189
		New Members	1299	1753	1353
		Drops	358	437	434
		Net Growth	1318	1740	1330
Total	Pei-Jen Chen	New Clubs	6	8	5
		Charter Members	214	256	189
		New Members	1299	1753	1353
		Drops	358	437	434
		Net Growth	1318	1740	1330

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
354	Republic Of Korea	New Clubs	10	19	18	28	14
		Charter Members	320	626	646	868	482
		New Members	2723	3427	3085	3967	3186
		Drops	3247	2670	3247	2667	3221
		Net Growth	64	1635	753	2327	666
355	Republic Of Korea	New Clubs	9	9	13	3	12
		Charter Members	350	327	423	128	446
		New Members	2666	3772	3419	3043	3036
		Drops	2441	2234	2683	2427	2328
		Net Growth	696	1986	1295	880	1307
356	Republic Of Korea	New Clubs	9	5	23	10	5
		Charter Members	294	168	829	439	191
		New Members	2656	2752	2966	2559	3091
		Drops	2395	2310	2552	2391	1912
		Net Growth	793	715	1506	775	1510
Total	Chul-Jae Lee	New Clubs	28	33	54	41	31
		Charter Members	964	1121	1898	1435	1119
		New Members	8045	9951	9470	9569	9313
		Drops	8083	7214	8482	7485	7461
		Net Growth	1553	4336	3554	3982	3483

March (Only) Results

MD	GMT Area	CA 5	Mar-15	Mar-16	Mar-17	Mar-18
354	Republic Of Korea	New Clubs	1	4	4	3
		Charter Members	9	124	131	84
		New Members	395	316	409	624
		Drops	185	218	198	197
		Net Growth	234	254	355	538
355	Republic Of Korea	New Clubs	0	3	0	0
		Charter Members	3	80	1	0
		New Members	620	360	364	311
		Drops	163	209	165	198
		Net Growth	463	237	218	127
356	Republic Of Korea	New Clubs	1	1	2	0
		Charter Members	32	27	59	5
		New Members	304	251	160	382
		Drops	155	181	152	105
		Net Growth	186	111	75	293
Total	Chul-Jae Lee	New Clubs	2	8	6	3
		Charter Members	44	231	191	89
		New Members	1319	927	933	1317
		Drops	503	608	515	500
		Net Growth	883	602	648	958

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
354	Republic Of Korea	New Clubs	9	8	10
		Charter Members	258	289	294
		New Members	1115	998	1396
		Drops	555	627	515
		Net Growth	882	718	1232
355	Republic Of Korea	New Clubs	4	8	2
		Charter Members	121	224	90
		New Members	1500	1135	1029
		Drops	461	534	478
		Net Growth	1179	851	692
356	Republic Of Korea	New Clubs	1	10	2
		Charter Members	37	380	75
		New Members	705	800	621
		Drops	461	489	433
		Net Growth	303	748	291
Total	Chul-Jae Lee	New Clubs	14	26	14
		Charter Members	416	893	459
		New Members	3320	2933	3046
		Drops	1477	1650	1426
		Net Growth	2364	2317	2215

MD Wise Analysis

MD	GMT Area	CA 5	2017-2018
335	Japan	New Clubs Charter Members New Members Drops Net Growth	1 27 1081 638 512
330	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 763 685 149
334	Japan	New Clubs Charter Members New Members Drops Net Growth	2 44 1151 968 278
331	Japan	New Clubs Charter Members New Members Drops Net Growth	1 22 390 329 92
332	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 652 501 175
333	Japan	New Clubs Charter Members New Members Drops Net Growth	2 49 886 747 248
336	Japan	New Clubs Charter Members New Members Drops Net Growth	1 44 887 919 31
337	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 965 931 71
Total	Masayoshi Maruyama, Yasuhisa Nakamura	New Clubs Charter Members New Members Drops Net Growth	7 186 6775 5718 1556

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	1	0	0	0	0
		Charter Members	20	0	0	0	20
		New Members	3	13	8	32	14
		Drops	10	8	37	12	34
		Net Growth	14	5	-29	20	1
303	Hong Kong China Macao	New Clubs	0	4	4	4	0
		Charter Members	3	97	123	106	0
		New Members	221	261	211	190	0
		Drops	131	196	198	171	0
		Net Growth	109	182	157	137	0
	China	New Clubs	105	138	162	207	88
Charter Members		3336	5357	5673	7253	3628	
New Members		4635	5504	5777	7201	6035	
Drops		4103	3426	6410	6745	9616	
Net Growth		4261	7834	5519	8307	736	
Total	Ziyu Lin	New Clubs	106	142	166	211	88
		Charter Members	3359	5454	5796	7359	3648
		New Members	4859	5778	5996	7423	6049
		Drops	4244	3630	6645	6928	9650
		Net Growth	4384	8021	5647	8464	737

March (Only) Results

MD	GMT Area	CA 5	Mar-15	Mar-16	Mar-17	Mar-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	20
		New Members	0	6	3	6
		Drops	0	0	0	0
		Net Growth	0	6	3	26
303	Hong Kong China Macao	New Clubs	0	1	0	0
		Charter Members	4	25	0	0
		New Members	18	22	12	0
		Drops	3	5	7	0
		Net Growth	19	45	5	0
	China	New Clubs	11	13	54	17
		Charter Members	494	557	1767	608
		New Members	400	464	689	407
		Drops	137	155	401	381
		Net Growth	779	907	2083	685
Total	Ziyu Lin	New Clubs	11	14	54	17
		Charter Members	498	582	1767	628
		New Members	418	492	704	413
		Drops	140	160	408	381
		Net Growth	798	958	2091	711

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	10	6	17
		Drops	5	1	0
		Net Growth	5	5	17
303	Hong Kong China Macao	New Clubs	2	1	1
		Charter Members	47	25	23
		New Members	33	53	52
		Drops	27	23	30
		Net Growth	58	58	48
	China	New Clubs	44	54	127
		Charter Members	1699	1922	4112
		New Members	1354	1449	1798
		Drops	585	1994	2081
		Net Growth	2548	1456	3911
Total	Ziyu Lin	New Clubs	46	55	128
		Charter Members	1746	1947	4135
		New Members	1397	1508	1867
		Drops	617	2018	2111
		Net Growth	2611	1519	3976

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	0	0	0	5
		Charter Members	0	0	0	0	145
		New Members	0	0	0	0	65
		Drops	0	0	0	0	146
		Net Growth	0	0	0	0	76
301	Philippines	New Clubs	21	32	21	12	16
		Charter Members	739	889	611	332	541
		New Members	1231	1297	1025	1366	1282
		Drops	1594	2757	1588	1449	1426
		Net Growth	843	-392	165	385	542
308	Brunei Malaysia Singapore	New Clubs	3	24	11	15	15
		Charter Members	155	659	320	405	394
		New Members	749	1263	1103	1225	1172
		Drops	541	566	816	640	903
		Net Growth	423	1458	684	1077	760
204	Cnmi Guam Marshall Islands	New Clubs	1	0	2	0	1
		Charter Members	26	1	54	0	26
		New Members	69	62	86	71	79
		Drops	183	74	67	72	184
		Net Growth	-66	-4	77	0	-72
Total		New Clubs	25	56	34	27	37
Ek Phang Bobby Eng		Charter Members	920	1549	985	737	1106
		New Members	2049	2622	2214	2662	2598
		Drops	2318	3397	2471	2161	2659
		Net Growth	1200	1062	926	1462	1306

March (Only) Results

MD	GMT Area	CA 5	Mar-15	Mar-16	Mar-17	Mar-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	12
		Drops	0	0	0	19
		Net Growth	0	0	0	-7
301	Philippines	New Clubs	3	4	3	1
		Charter Members	79	102	62	49
		New Members	163	104	153	106
		Drops	85	42	58	39
		Net Growth	210	176	189	122
308	Brunei Malaysia Singapore	New Clubs	5	1	3	2
		Charter Members	128	20	88	60
		New Members	86	96	104	120
		Drops	59	23	34	72
		Net Growth	162	96	160	114
204	Cnmi Guam Marshall Islands	New Clubs	0	1	0	0
		Charter Members	0	20	0	6
		New Members	1	23	19	18
		Drops	1	2	2	8
		Net Growth	0	41	17	16
Total		New Clubs	8	6	6	3
Ek Phang Bobby Eng		Charter Members	207	142	150	115
		New Members	250	223	276	256
		Drops	145	67	94	138
		Net Growth	372	313	366	245

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
301	Philippines	New Clubs	8	7	7
		Charter Members	261	258	198
		New Members	366	285	476
		Drops	476	226	303
		Net Growth	257	343	466
308	Brunei Malaysia Singapore	New Clubs	17	6	9
		Charter Members	464	152	231
		New Members	311	294	287
		Drops	168	96	125
		Net Growth	654	360	423
204	Cnmi Guam Marshall Islands	New Clubs	0	1	0
		Charter Members	0	21	0
		New Members	20	28	33
		Drops	23	9	2
		Net Growth	-3	41	31
Total	Ek Phang Bobby Eng	New Clubs	25	14	16
		Charter Members	725	431	429
		New Members	697	607	796
		Drops	667	331	430
		Net Growth	908	744	920

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	1	1	0	1
		Charter Members	0	24	29	0	20
		New Members	0	19	20	9	9
		Drops	20	28	15	12	24
		Net Growth	-20	15	38	-3	5
310	Thailand	New Clubs	5	3	6	5	13
		Charter Members	132	92	143	154	390
		New Members	621	685	544	704	532
		Drops	721	579	588	579	679
		Net Growth	122	232	162	365	285
303	Hong Kong China Macao	New Clubs	0	0	0	0	3
		Charter Members	0	0	0	0	92
		New Members	0	0	0	0	231
		Drops	0	0	0	0	249
		Net Growth	0	0	0	0	84
Total	Teresa Mann	New Clubs	5	4	7	5	17
		Charter Members	132	116	172	154	502
		New Members	621	704	564	713	772
		Drops	741	607	603	591	952
		Net Growth	102	247	200	362	374

March (Only) Results

MD	GMT Area	CA 5	Mar-15	Mar-16	Mar-17	Mar-18
310	Thailand	New Clubs	0	0	0	0
		Charter Members	0	1	5	18
		New Members	42	49	64	53
		Drops	34	13	14	81
		Net Growth	10	47	67	-9
303	Hong Kong China Macao	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	32
		Drops	0	0	0	7
		Net Growth	0	0	0	25
Total	Teresa Mann	New Clubs	0	0	0	0
		Charter Members	0	1	5	18
		New Members	42	49	64	85
		Drops	34	13	14	88
		Net Growth	10	47	67	16

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	12	1	1
		Drops	0	1	0
		Net Growth	12	0	1
310	Thailand	New Clubs	1	1	0
		Charter Members	31	33	13
		New Members	88	150	203
		Drops	80	69	29
		Net Growth	49	151	219
Total	Teresa Mann	New Clubs	1	1	0
		Charter Members	31	33	13
		New Members	100	151	204
		Drops	80	70	29
		Net Growth	61	151	220

